

## DEFINING THE POWER OF WHERE.

### Offerings

True North provides proven managed services and industry-specific expertise that enable Esri customers to use more of their technology investment with less ramp-up and overhead.

#### ArcGIS Enterprise Hosting

- New or existing customers
- Fully hosted or hybrid configuration
- Azure or AWS
- Customer-provided licensing
- Configured with customer identity provider
- System Monitoring included

#### Managed GIS

- Fully Outsourced GIS for small tier utilities and local governments
- Enterprise Hosting + System Administration and Tech Support

#### Cityworks Hosting

- Hosting Cityworks AMS/PLL and supporting Esri tech

### Company Facts

- Headquartered in Murfreesboro, TN (Nashville Area)
- Esri Gold Partner since 2008
- **10+ Esri Special Achievement in GIS (SAG) Award Recipients**
- Cityworks Gold Implementation Partner
- **Esri Enterprise Certifications for System Administration, System Design, and Geodata Management**

### Current Customer Scenarios

#### Tier 3 Local Government

- Hosting ArcGIS Server & Cityworks AMS in AWS
- Geodatabase replication between on-premise and hosted environment
- Integration points with on-premise CIS

#### Tier 4 Gas Utility

- Hosting ArcGIS Server & Cityworks AMS in AWS
- Geodatabase replication between on-premise and hosted environment
- Integration points with on-premise CIS and SCADA

#### State Government Agency

- Automated nightly workflow to upload and aggregate data in AWS environment from 100 local agencies
- Redundant production environments in East and West regions; replicated via geodata services to Seattle, WA
- Multi-year contract

### PARTNERSHIPS



True North Geographic Technologies (True North) is an award winning geographic information systems (GIS) integration firm serving federal, state and local governments, utilities and private sector organizations.

Nearly every form of government depends on geospatial intelligence to meet its mission. Government agencies use location-based technology to foster innovation in their organizations and improve operational efficiencies. True North is focused on creating solutions that help our customers leverage the Esri platform to meet their current and future business needs while maintaining the critical link between enterprise solutions and key business systems. With a proven track record of GIS/IT projects that include integration of the full Esri platform and enterprise geodatabases with industry-specific applications, True North provides the services and experience to integrate the full enterprise GIS platform throughout the entire organization. This approach quickly puts the appropriate geospatial tools into the hands of the users that need access to the data and applications.

Coming Soon:

- Developing industry-specific hosting bundles for water utilities, tier 4/5 local government, and 911/emergency management to include ArcGIS Solution Templates
- Completing requirements for Microsoft Silver Partner with multiple competencies (target Q3 2018)
- Completing requirements for Amazon Standard Partner (target Q4 2018)

## INDUSTRY SOLUTIONS AND EXPERIENCE



### Corporate Information

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